

January 13, 2005

Mr. Kevin Dodge
Air Center, Inc. (MI)
2175 Stephenson Highway
Troy, MI 48083

Subject: Kaeser Factory Certified Training Program - Master Distributor Award

Dear Mr. Kevin Dodge:

Kaeser believes education is the key to long-term success that a distributor can measure through increased sales, increased billable service hours, and reduced overhead. And since a successful distributor is analogous to Kaeser's success, we place particular value on distributors that share this commitment to education.

Air Center, Inc. (Troy) has demonstrated their dedicated commitment to education. At least one-third of the outside sales and service personnel have achieved a minimum of five years field experience and completed training and received satisfactory test scores in the following subjects:

- TPC Home Study Courses
- Kaeser's Basic Schools
- Kaeser's Air Treatment School
- Kaeser's Advanced Schools
- Department of Energy's Compressed Air Challenge Level 1 – Fundamentals
- Department of Energy's Compressed Air Challenge Level 2 – Advanced

In recognition of these educational efforts, we award Air Center, Inc. (Troy) the title of Kaeser Master Distributor.

We have enclosed a Certificate of Accomplishment to recognize your company's achievement. Kaeser is also ordering a plaque that announces your commitment to education in pneumatics and compressed air. We will forward this plaque to you as soon as it is completed.

Thank you for your participation.

With best regards,



Daniel G. Kent
Training Manager

Enclosure

cc: Mr. Frank Mueller
Mr. Reiner Mueller
Mr. Roy Stuhlman
Mike Cors